



# Mohamed Saad Mahmoud Ahmed

IT Director, IT Manager, CITO  
Business Developer, Business Analyst

## ERP Expert - MBA

MS Dynamics NAV, AX, 365, Odoo ERP  
SAP Business One, Oracle NetSuite ERP

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Riyadh, Saudi Arabia



### PERSONAL INFORMATIONS

Nationality: Egyptian - Date of birth: 07/07/1985 - Marital status: Married

### OBJECTIVE

A senior leadership role to optimize business processes, and achieve strategic goals as business strategist with strong records in driving digital transformation. Expertise in ERP systems, coupled with advanced certifications and an MBA.


### CERTIFICATIONS

 **Microsoft Certified – MCTS** (Administration) (70-432)

Technology Specialist: SQL Server, Implementation and Maintenance.

 **Microsoft Certified – MCITP** (Administration) (70-450)

Profession: Designing, Optimizing and Maintaining a Database Server.

 **Microsoft Certified – MCTS** (Development) (70-433)

Technology Specialist: SQL Server, Database Development.


 **Microsoft Certified – MCITP** (Development) (70-451)


Profession: Designing Database Solutions and Data Access.

 **TOEFL Certificate:** (Score: 550, Al-Azhar University) - 2024


 **Odoo ERP Certificate** – Functional Consultant – 2024

 **SAS Viya Certificate** – Business Intelligence - 2024

 **ITIL Certificate:** (Jason Dion Training)- 2021

 **PMP Certificate:** (Thor Pedersen) - 2022

 **Master of Business administration study - MBA** - (EBU University, Delaware, USA)- 2023

 **Master of Business administration - MBA** –  
(Arab academy for management banking and financial sciences, Cairo, Egypt). 2024

### ACADEMIC EDUCATION

- Information Technology Diploma, MCIT specialized Training: - (2011, v. Good)  
Ministry of communications and information technology 9 Months Professional Training Program



Database Development and Administration track.

- Bachelor of arts degree (languages and translation), Al-AZHAR University, Egypt (2008, Good)

### SKILLS

#### TECHNICAL SKILLS

- MS SQL Server Development, Administration.
- Oracle and MYSQL, PostgreSQL Databases.
- Power BI Business Intelligence development.
- SAS Viya Business Intelligence development.
- ERP Administration (MS Dynamics NAV, AX, 365, Odoo, ORACLE, and SAP, ..... etc.)
- Microsoft Data Warehouse & MSBI (SSIS, SSAS & SSRS).
- MS VS. (C# & VB.Net) development.
- Web design, and development basics.
- MS office (Excel, Word, etc.) (Expert).
- Software, Hardware and Network troubleshoot.

## MANAGERIAL AND SOFT SKILLS

- Effective Presentations.
- Leader / Responsible / Member character.

## LANGUAGES SKILLS

- Arabic Excellent (Native).
- English (Very Good).

## PROJECTS ACHIEVED

- Successful ERP implementation for 30+ Branches, 50+ Locations. (DanatAlaryaf Co.)
- Manage all business processes and work procedures to adapt with ERP data lifecycle. (DanatAlaryaf Co.)
- Successful ERP implementation for startup business. (Almjamer Co.)
- Various ERP Additions Such as: non-material cost, SABER cycle, barcode printing & tracking, Maintenance Cycle development etc. @TRIO-ERP (Khusheim Co.)
- Successful ERP implementation and data migration (Microsoft Dynamics NAV) (AmoHamza Co.)
- A vs T (Actual vs Theoretical consumption) Project development and Administration. (AmoHamza Co.)
- Manufacture process tracker application development as a third-party app. (AmoHamza Co.)
- (Fixed Assets management) and (sales rep. activities tracker) applications, (Labibah TRD)
- Electronic Library Application for Climate Change Information Center (CCIC)
- Store Management Application. (Justice pharmaceutical company)
- Semi-projects (Bank account follow-up app, store, Charity org, Insurance and School) (AGC Academy)

## WORK EXPERIENCE

### ▪ December-2022: Current



Danat Al-Aryaf for pastries and sweets company (30+ Branches) - (Riyadh, Saudi Arabia)

**IT Director** – Full-time

#### Responsibilities:

- Recruiting and managing IT staff to ensure alignment with organizational goals.
- Providing directions for re-implementing technical base Considering data importance.
- Implementing IT policies and best practice guidelines to uphold organizational standards.
- Identifying opportunities for enhancing software and systems to maintain operational efficiency.
- Leading Policy & Procedures team implementing business strategies & organizational guidelines.
- Managing and reporting on allocation of IT budget to ensure optimal resource utilization.
- Acting as CEO, overseeing all business operations aspects & driving company culture improvement.

### ▪ December -2022: November -2024



Almjamer for Trading Co. (Riyadh, Saudi Arabia)

**IT Director** – Part-time

#### Responsibilities:

- Managing and reporting on allocation of IT budget.
- Providing directions for implementing technical base from scratch.
- Identifying and acting on opportunities to improve and update software and systems.
- Developing and implementing IT policy and best practices guides for the organization.

### ▪ December-2020: November-2022



AmoHamza Seafood Restaurants Co. (Riyadh, Saudi Arabia)

**IT Manager** – Full-time

#### Responsibilities:

- Conducting regular system audits.
- Providing direction for IT team members.
- Managing and reporting on allocation of IT budget.
- Designing training programs and workshops for staff.
- Running regular checks on network and data security.
- Identifying opportunities for team training and skills advancement.
- Running and sharing regular operation system reports with senior staff.
- Identifying and acting on opportunities to improve and update software and systems.
- Developing and implementing IT policy and best practice guides for the organization.

▪ **November-2019: November-2020**



Khusheim for Industrial Equipment Co.

(Dammam, Saudi Arabia)

**Business Systems and ERP Developer** – Full-time

**Responsibilities:**

- Working as an effective member of the development/support team.
- Coordinate all aspects of projects implementation and requirements.
- Provides reports and data analysis to enhance the quality of follow up and planning.
- Understanding departments' requirements to provide the best solutions to their problems.
- Maintain the ERP System & Users with Adequate & Appropriate roles & permissions and support all aspects of production and logistic transactions.

**Projects Achieved:**

- Developing Non-Material Cost (Extra Cost) menu to affect multi POs or deliveries.
- Upload and maintain Contracts data process to match the best business requirements.
- SABER Cycle system declaration to enhance the costing process for the sales Quotations.
- Develop and initialize a new pricing plan for maintenance and after sales services depends on an estimation period of time and hourly rate needed to work on a specific service.

▪ **June-2015: June-2019**



AmoHamza Seafood Restaurants Co.

(Riyadh, Saudi Arabia)

**IT deputy manager, ERP administrator and software developer** – Full-time

**Responsibilities:**

- Perform IT manager duties in case of leave as IT Deputy Manager.
- Database administration. (ETL, Troubleshooting, backups, etc.)
- Coordinate all aspects of projects implementation and requirements.
- Provides reports and data analysis to enhance the quality of follow up and planning.
- Understanding departments' requirements to provide the best solutions to their problems.
- Maintain the ERP System & Users with Adequate & Appropriate roles & permissions and support all aspects of production and logistic transactions.

**Projects Achieved:**

- ERP implementation as a part of the team (Microsoft Dynamics NAV).
- A collection of various tabular & cube reports to enhance the business development vision.
- Develop a manufacture process tracker application as a third party with the stock system.
- A vs T (Actual vs Theoretical consumption) Project development and Administration.

▪ **May-2012: May-2015**



Labibah TRD Est.

(Dammam, Saudi Arabia)

**Software Developer** – Full-time

**Responsibilities:**

- Coordinate all aspects of projects implementation.
- Working as an effective member of the development/support team.
- Conducting "proof of concept" (POC) scenarios in support of product demonstrations.
- Understanding client requirements and build prototypes to use in the development process.

**Projects Achieved:**

- Representatives' follow-up Application.
- Fixed Assets Tracking Application.

▪ **2011 – 2012**



Climate Change Information Center – Ministry of Agricultural

(Giza, Egypt)

**.Net developer & Database Specialist** – Full-time

▪ **2010 – 2012**



Vision Center and RESALA Charity Organization

(Menoufiya, Egypt)

**Computer instructor** – Part-time

▪ **2008 – 2011**

JUSTICE Pharmaceutical Company

(Qalubeia, Egypt)

**IT specialist** – Full-time

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**Saudi sponsorship transfer is available – All references are available upon request**

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